

REALTOR® PARTY

CORPORATE ALLY PROGRAM

FAQS DOCUMENT



A powerful PARTNERSHIP!

CAP IS NONPARTISAN

WHAT IS THE CORPORATE ALLY PROGRAM?

Launched in 2015, the Corporate Ally Program (CAP) is a powerful partnership between NAR and corporate allies aimed at **protecting, promoting, and strengthening** the real estate industry. With soft dollar contributions from these industry partners, CAP supports federal, state, and local advocacy campaigns and public policy priorities.



HOW DOES RECOGNITION WORK?

There are five investor recognition levels within the Corporate Ally Program:

STERLING R: \$1,000 – \$2,499 annually*

CRYSTAL R: \$2,500 – \$4,999 annually*

GOLDEN R: \$5,000 – \$9,999 annually*

PLATINUM R: \$10,000 – \$24,999 annually*

PLATINUM DIAMOND R: \$25,000+ annually*

*Once you are recognized as a CAP investor, you will receive an email outlining your benefits at your investor level, an e-pin to add to your email signature/website, and you'll also receive a CAP lapel pin in the mail.



WHO CAN INVEST IN CAP?

Most corporate entities may invest in the Corporate Ally Program. Typically, CAP investors are **REALTOR® industry stakeholders**, including Multiple Listing Services (MLSs), real estate technology vendors, real estate service businesses, business affiliates, vendors, Institutes, Societies and Councils, real estate brokerages, title companies, state and local REALTOR® associations and state and local association business affiliates.

DO NOT NEED A M1 MEMBER ID TO INVEST.

HOW WILL MY INVESTMENT BE USED?

When you contribute to the Corporate Ally Program, you can choose to support either Issues Advocacy or the Political Advocacy Fund. Regardless of which you opt for, your investment is put to work at all three levels of government.

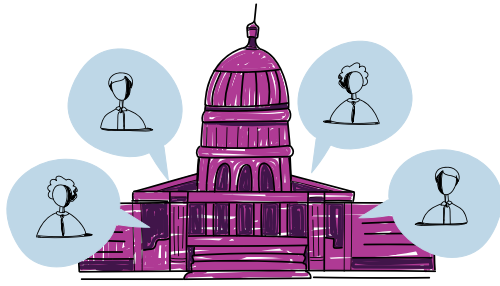


If you invest in **Issues Advocacy**, **50%** of your investment helps fund federal issues advocacy campaigns and **50%** stays at home to support or defeat state and local REALTOR® Party issues. If you choose the **Political Advocacy Fund**, **30%** of your investment helps fund NAR's Opportunity Race Program at the federal level and **70%** is used at the state and local levels to host meet and greets with Congressional candidates in their home districts.

CORPORATE ALLY PROGRAM

FAQS

DOCUMENT



WHAT IS THE MAXIMUM THAT CAN BE CONTRIBUTED TO CAP?

There is no limit to the amount that can be invested in CAP. Because CAP contributions are used to fund Issue Advocacy campaigns, they are considered soft money, and therefore are not subject to federal or state campaign contribution limits.

ARE CONTRIBUTIONS TO CAP TAX DEDUCTIBLE?

NO. Contributions used for political purposes are not tax deductible on your federal income tax return.

ARE THERE SUSTAINING INVESTMENT RATES FOR CAP INVESTORS LIKE THERE ARE FOR RPAC MAJOR INVESTOR LEVELS?

NO. In order to sustain your Corporate Ally Program status, you should invest annually at an amount within the range of the investment level for which you choose to be recognized.

WHAT IS THE DIFFERENCE BETWEEN SOFT AND HARD MONEY?

Soft money is raised from corporations, associations, and individuals. There are no limits on the amount of soft money a corporation or individual can contribute, however, political candidates cannot accept soft dollars directly. Contributions to the Corporate Ally Program are considered soft money and NAR may use these funds to support issues advocacy.

Hard money has many restrictions on how it is raised and spent, and must be fully reported to the Federal Election Commission. It is raised from individuals, who can contribute up to \$5,000 to a Political Action Committee, like the REALTORS® Political Action Committee (RPAC), per year. RPAC may contribute \$5,000 to a federal candidate, per election.

CAN I INVEST BOTH HARD DOLLARS (RPAC) AND SOFT DOLLARS (CAP)?

YES. However, only an individual may contribute hard dollars. Soft dollars can be contributed by an individual or an organization.

WHY WOULD AN INDIVIDUAL INVEST IN RPAC AND THEIR ORGANIZATION IN CAP?

The funds are used to support different objectives. An organization or corporation may want to support REALTOR® issues, but not align with a specific candidate or race.

HOW DO OUR ASSOCIATION'S SOFT DOLLAR INVESTMENTS APPLY TOWARD OUR NAR RPAC FUNDRAISING GOALS?

In 2019, all soft dollar political contributions, including those in Issues Advocacy and the Political Advocacy Fund, were "rolled up" into the Corporate Ally Program. Now, all investments of \$1,000 or more can be applied toward your state's overall fundraising receipts and Major Investor goals.



TO MAKE AN INVESTMENT AND TO LEARN MORE ABOUT THE CORPORATE ALLY PROGRAM, VISIT:

realtorparty.realtor/cap

Disclaimer: Corporate Ally Program (CAP) investments are not deductible for federal income tax purposes. CAP investments classified as "issues" will assist NAR's issue related advocacy (50% federal issue advocacy, 30% state or local issue advocacy). CAP investments classified as "Political Advocacy Fund" will fund federal (30%), state/local (70%) advocacy activities.